

Mark Kirkby

Equity Partner

mak@servulo.com

Personal Assistant: Helena Silva

(+351) 210 933 000

hms@servulo.com

<https://www.servulo.com>



PROFILE

At **SÉRVULO** since 2004, Mark Kirkby is a partner in the Public Law department and co-heads the firm's Projects department. He holds a Master in Law from the Faculty of Law of the University of Lisbon and a Degree in Law from the same Institution. He has a diploma from the AESE Business School, where he attended the Advanced Management in Energy (AMEG) course, a program aimed at top-level managers and executives working in the energy sector, developed in partnership with the Portuguese Energy Association. Researcher at the Centre for Research in Public Law (CIDP) of the Faculty of Law of the University of Lisbon, Mark is also frequently a guest lecturer on a variety of matters related to public procurement and public contracts on graduate courses carried out at Faculties of Law around the country. He was a Lecturer at the Faculty of Law of the University of Lisbon, on the undergraduate degree in Law, from 1996 to 2010. He served as an aide and chief of staff of the office of several ministerial cabinets from 1998 to 2004. Member of the Portuguese Bar Association since 1998.

RELEVANT EXPERIENCE

Legal advice on the conclusion and renegotiation of concession contracts, especially with regards to public-private partnerships in the highway and railway sectors.

Legal assistance in transactional matters related to the conclusion and execution of public contracts and in different regulatory areas of public law.

Extensive experience in the field of litigation and arbitration of administrative law, often being an arbitrator in disputes related to public contracts.



Drafting of legislation for various public entities in Portugal and in other Portuguese-speaking countries.

Providing regular legal assistance to public and private entities on public procurement matters, including in the preparation and submission of proposals by tenderers and in the preparation, launching and execution of public procurement procedures by public-sector entities.

Specialized practice in the energy sector, advising public and private entities in the structuring and development of projects and transactions in this area, with a particular focus on renewable energies.

Experience in the execution and coordination of legal mandates and large-scale projects in Mozambique, Cape Verde and São Tomé and Príncipe.

EXPERTISE

- Arbitration
- Energy
- Infrastructure
- Media and Telecommunications
- Public Law
- Transport

RECOGNITION

Chambers Europe 2024

Energy & Natural Resources - TIER 5

Mark Kirkby has very solid experience that facilitates the negotiation of the terms of contracts.

Projects - TIER 4

He demonstrates an excellent level of professionalism and competence.

Public Law - TIER 2

Mark Kirkby has considerable experience assisting domestic and international clients from both the public and private sectors with public procurements, arbitral disputes and the amendment of concession agreements.



Chambers Europe 2023

Energy & Natural Resources - TIER 5

Mark Kirkby has a very strong level of awareness and service.

Projects - TIER 4

Mark Kirkby regularly advises on tender processes, project developments and concession agreements. He also provides advice to public sector entities on regulatory issues.

Public Law - TIER 2

Mark Kirkby is excellent at all levels.

Chambers Europe 2022

Projects - TIER 4

Mark Kirkby regularly advises on tender processes, project developments and concession agreements. Clients appreciate that 'he is accessible, he demonstrates a need to understand the client and has technical knowledge'.

Public Law - TIER 2

Mark Kirkby has considerable experience assisting domestic and international clients from the public sector with public procurements and the amendment of concession agreements. Clients say: 'He is very well prepared technically'.

Energy & Natural Resources - TIER 5

Mark Kirkby frequently advises public and private entities on the structuring and development of large-scale projects. He is regularly mandated to advise on renewable energy projects.

Chambers Europe 2021

Projects - TIER 4

Clients appreciate Mark Kirkby's 'creative ability to find the best legal solutions'. He regularly advises on tender procedures for the development of renewable energy and transport projects.

Public Law - TIER 2

Mark Kirkby has considerable experience representing clients in arbitration proceedings arising from breach of contract, as well as urban rehabilitation projects. Clients single out his 'technical knowledge and proximity to the client'.

Chambers Europe 2020

Projects - TIER 4

Clients claim that Mark Kirkby demonstrates 'availability, speed of response and technical quality'. He often supports clients in the energy and transport sectors as well as several government entities.



Public Law - TIER 2

Mark Kirkby possesses broad expertise on matters relating to energy and infrastructure projects. He is proficient in handling public tenders, contracts, training courses and litigation.

Chambers Europe 2019

Projects - TIER 4

Sources commend his 'huge experience, expertise and availability'.

Public Law - TIER 2

Clients value Mark Kirkby's 'availability, knowledge and ability to explain matters in a language which is understandable to those who aren't legal specialists'.

Chambers Europe 2018

Projects - TIER 4

[He] is praised by clients for his 'ability to solve complex problems and timely responses.'

Public Law - TIER 3

The 'very sharp' Mark Kirkby is noted for his activity in public contracts.

Chambers Europe 2017

Projects - TIER 3

[He] is noted for providing "strong knowledge and experience in the field.

Public Law - TIER 3

[He is] "a very proactive, assertive and helpful lawyer.

Chambers Europe 2016

Public Law - TIER Recommended

Mark Kirkby is commended as "a very capable lawyer in this area."

Projects - TIER Recommended

Chambers Europe 2015

Projects - TIER Recommended

Mark Kirkby is "down to earth and solution-driven," according to one client, who adds: "We trust him completely."

Public Law - TIER 3



Chambers Europe 2014

Projects - TIER Recommended

Public Law - TIER 3

[He is a] first-league lawyer; he is very business-minded and pragmatic.

Chambers Global 2024

Projects - TIER 4

He demonstrates an excellent level of professionalism and competence.

Chambers Global 2023

Projects - TIER 4

Mark Kirkby regularly advises on tender processes, project developments and concession agreements. He also provides advice to public sector entities on regulatory issues.

Chambers Global 2022

Projects - TIER 4

Mark Kirkby regularly advises on tender processes, project developments and concession agreements. He is accessible, demonstrates a need to understand the client and has technical knowledge.

Chambers Global 2021

Projects - TIER 4

Clients appreciate Mark Kirkby's 'creative ability to find the best legal solutions'. He regularly advises on tender procedures for the development of renewable energy and transport projects.

Chambers Global 2020

Projects - TIER 4

Clients claim that Mark Kirkby demonstrates 'availability, speed of response and technical quality'. He often supports clients in the energy and transport sectors as well as several government entities.

Chambers Global 2019

Projects - TIER 4

Mark Kirkby leads the team and his practice involves advising public entities on the development of aircraft and space projects. Sources commend his 'huge experience, expertise and availability'.

Chambers Global 2018

Projects - TIER 4



[He] is praised by clients for his 'ability to solve complex problems and timely responses'.

Chambers Global 2017

Projects - TIER 3

Projects co-head Mark Kirkby is noted for providing "strong knowledge and experience in the field."

Chambers Global 2016

Projects - TIER Recommended

Chambers Global 2015

Projects - TIER Recommended

Mark Kirkby is "down to earth and solution driven," according to a happy client who adds: "We trust him completely."

Chambers Global 2014

Projects - TIER Recommended

Legal 500 2024

Energy & Natural Resources - TIER Recommended

Mark is undoubtedly one of the most competent public law and regulatory lawyers in renewable energy matters. His prior assistance to the Portuguese state in the launching of solar tenders makes him one of the best people to go to to obtain certainties.

Projects & Project Finance - TIER Leading Individual

Public procurement and administrative litigation specialist Mark Kirkby is particularly adept in managing concessions and PPPs in the road and rail sectors.

Public Law - TIER Recommended

Mark Kirkby is an excellent professional, with whom we will definitely work with again.

Transport - TIER Recommended

The department is under the leadership of Mark Kirkby, whose expertise lies in advising private and public entities on concessions and PPPs in the road and rail segments.

Legal 500 2023

Energy & Natural Resources - TIER Recommended

Projects & Project Finance - TIER Leading Individual

I would recommend Mark Kirkby for the knowledge he demonstrates about the matters that are put to him, for



his availability and involvement in dealing with them and for the sense of responsibility and seriousness he conveys to us.

Public Law - TIER Recommended

Mark Kirkby co-heads the projects and energy team and has extensive experience advising public and private entities on project development.

Transport - TIER Recommended

Mark Kirkby practice covers disputes related to public contracts.

Legal 500 2022

Energy & Natural Resources - TIER Recommended

Mark Kirkby is regularly retained by private and public entities in the structuring and development of renewable energy projects.

Projects & Project Finance - TIER Leading Individual

Mark Kirkby's areas of expertise include public procurement, administrative litigation and PPPs.

Public Law - TIER Recommended

Mark Kirkby is often retained by the Portuguese government and other public entities in relation to concessions and PPPs.

Transport - TIER Recommended

Infrastructure specialist Mark Kirkby.

Legal 500 2021

Energy and Natural Resources - TIER Recommended

Mark Kirkby is recommended for his strong knowledge of the sector and public law.

Projects and Project Finance - TIER Leading Individual

Mark Kirkby is a very competent and experienced professional. The most valued is the quality of the advice provided and the efficiency in the solutions presented for decision making.

Public Law - TIER Recommended

Mark Kirkby is an expert in PPPs and concessions.

Transport - TIER Recommended

Mark Kirkby is a key point of contact in the team.

Legal 500 2020

Energy and Natural Resources - TIER Recommended

The work was always done under the careful coordination of Mark Kirkby, who demonstrated deep legal



knowledge and intelligence in finding solutions that met the client's goals.

Projects and Project Finance - TIER Leading Individual

I worked closely with Mark Kirkby and valued, above other aspects, the close relationship and permanent availability with the client; the scrupulous compliance with the stipulated deadlines and the delivery of highly specialised and multifaceted services.

Public Law - TIER Recommended

Mark Kirkby acts for the government and other public entities in relation to the preparation and negotiation of concessions and PPPs, with a particular emphasis on the transport, energy and defence sectors.

Legal 500 2019

Projects and Project Finance - TIER Recommended

Public Law - TIER Recommended

Legal 500 2018

Projects and Project Finance - TIER Recommended

Public Law - TIER Recommended

Legal 500 2017

Projects and Project Finance - TIER Recommended

Public Law - TIER Recommended

Legal 500 2016

Public Law - TIER Recommended

Projects and Project Finance - TIER Recommended

Legal 500 2015

Dispute Resolution - TIER Recommended

Projects and Project Finance - TIER Recommended

Public Law - TIER Recommended

Legal 500 2014

Project Finance - TIER Recommended

Public Law - TIER Recommended



Best Lawyers 2024

Administrative Law - TIER Recommended

Litigation - TIER Recommended

Arbitration and Mediation - TIER Recommended

Energy Law - TIER Recommended

Project Finance and Development Practice - TIER Recommended

Public Law - TIER Recommended

Best Lawyers 2023

Litigation - TIER Recommended

Administrative Law - TIER Recommended

Energy Law - TIER Recommended

Public Law - TIER Recommended

Arbitration and Mediation - TIER Recommended

Project Finance and Development Practice - TIER Recommended

Best Lawyers 2022

Litigation - TIER Recommended

Administrative Law - TIER Recommended

Energy Law - TIER Recommended

Public Law - TIER Recommended

Arbitration and Mediation - TIER Recommended

Project Finance and Development Practice - TIER Recommended

Best Lawyers 2021

Administrative Law - TIER Recommended

Public Law - TIER Recommended

Energy Law - TIER Recommended

Arbitration and Mediation - TIER Recommended

Best Lawyers 2020 Global Business Edition

Administrative Law - TIER Recommended

Arbitration and Mediation - TIER Recommended



Energy Law - TIER Recommended

Public Law - TIER Recommended

Best Lawyers 2020

Administrative Law - TIER Recommended

Arbitration and Mediation - TIER Recommended

Energy Law - TIER Recommended

Public Law - TIER Recommended

Best Lawyers 2019

Administrative Law - TIER Recommended

Public Law - TIER Recommended

Best Lawyers 2018

Public Law - TIER Recommended

Administrative Law - TIER Recommended

Best Lawyers 2017

Administrative Law - TIER Recommended

Public Law - TIER Recommended

Best Lawyers 2016

Administrative Law - TIER Recommended

Public Law - TIER Recommended

Best Lawyers 2015

Public Law - TIER Recommended

IFLR1000 2023

Project Development - TIER Highly regarded

IFLR1000 2022

Project Development - TIER Highly regarded



IFLR1000 2021

Project development - TIER Highly regarded

IFLR1000 2020

Project development - TIER Highly regarded

IFLR1000 2019

Project Development - TIER Highly regarded

IFLR1000 2018

Project Finance - TIER Highly Regarded

IFLR1000 2016

Project Finance - TIER Recommended

Who's Who Legal 2021

Government Contracts - Iberia National Leaders - TIER Recommended

Who's Who Legal 2020

Government Contracts - TIER Recommended

Who's Who Legal 2019

Government Contracts - TIER Recommended

Project Development - TIER Highly regarded

BOOKS AND ACADEMIC ARTICLES

2023

Sérvulo contributes once again to the report on Power Purchase Agreements in Bird & Bird's international publication

2023 | in Bird & Bird & Corporate PPAs

2022

Mark Kirkby and Catarina Pita Soares participate in the report on Power Purchase Agreements in international publication by Bird & Bird

2022 | in Bird & Bird & Corporate PPAs

2021

Sérvulo writes report on Power Purchase Agreements in international publication by Bird & Bird

2021 | in Bird & Bird & Corporate PPAs

A Jurisprudência do Tribunal de Contas no âmbito das Parcerias Público-Privadas – Alguns elementos de autonomia e outros de extravagância

2021 | in Revista de Direito Administrativo #2

Os contratos de adaptação ambiental no setor dos resíduos hospitalares

2021 | in Sustentabilidade e eficiência no setor hospitalar: quão verdes podem ser os hospitais?

2017

Uma lei geral das concessões em Angola?

2017 | in Atas do II Congresso Internacional de Compras Públicas: Para um crescimento da economia assente na contratação pública sustentável, inteligente e inovadora, Edição NEDIP, pp. 383-397

Contratação Interadministrativa na Revisão do CCP/2016 - Os Contratos de Transferência ou Delegação de Poderes Públicos e os Contratos de Cooperação no Âmbito de Tarefas Públicas

2017 | in Estudos em Homenagem a Mário Esteves de Oliveira, Coimbra: Edições Almedina, pp. 521-547

2014

Direito dos Resíduos

2014 | Direito dos Resíduos, ERSAR - Entidade Reguladora dos Serviços de Água e Resíduos/ Instituto de Ciências Jurídico-Políticas da Faculdade de Direito de Lisboa - coordenador científico da obra

Os mistérios em torno da possibilidade de escolha do ajuste direto quando em procedimento anterior todas as propostas tenham sido excluídas

2014 | in Revista de Contratos Públicos, n.º 10, 2014

2013

Public contracts at the epicenter of the crisis: pondering the variable intensity of the competition principle

2013 | in European Review of Public Law, Vol.25 -1/2013

A contratação pública nos setores da água e do saneamento (âmbitos subjetivo e objetivo de

aplicação do regime de contratação pública nestes setores)

2013 | in Série de Cursos Técnicos 3 - Direito da Água, ERSAR e Faculdade de Direito da Universidade de Lisboa, pp. 329-357

A contratação pública nos setores da água e do saneamento (âmbitos subjetivo e objetivo de aplicação do regime de contratação pública nestes setores)

2013 | in Direito da Água, ERSAR - Entidade Reguladora dos Serviços de Água e Resíduos/ Instituto de Ciências Jurídico-Políticas da Faculdade de Direito de Lisboa - coordenador científico da obra

2012

Actos administrativos sujeitos a procedimentos adjudicatórios de contratação pública - o artigo 1.º, n.º 3, do Código dos Contratos Públicos

2012 | in Revista de Contratos Públicos", n.º 5, pp. 167-212

2011

Contratos sobre o exercício de poderes públicos

2011 | Coimbra Editora

2010

Conceito e critérios de qualificação do contrato administrativo: um debate académico com e em homenagem ao Senhor Professor Sérvulo Correia

2010 | in Estudos em homenagem ao Prof. Doutor Sérvulo Correia, Volume II, Coimbra Editora

A contratação pública nos "sectores especiais"

2010 | in Estudos de Contratação Pública - II, Coimbra Editora, pp. 41-102

2009

Aspectos relativos à aplicabilidade objectiva e subjectiva das novas regras da contratação pública

2009 | in Revista da Faculdade de Direito da Universidade de Lisboa, Volume XLIX, N.ºs 1 e 2, Coimbra Editora

2008

O Diálogo Concorrencial

2008 | in Estudos de Contratação Pública - I, Coimbra Editora, pp. 275-326

2005

Elementos de estudo de Direito Administrativo - Exercícios práticos, testes, exames finais e jurisprudência administrativa

2005 | Associação Académica da Faculdade de Direito de Lisboa

2002

Contratos Administrativos de Subordinação (Natureza, Funções e Limites)

2002 | Assoc. Académica da Faculdade de Direito de Lisboa

2001

Os Contratos de Adaptação Ambiental - A concertação entre a Administração Pública e os particulares na aplicação de normas de polícia administrativa

2001 | Assoc. Académica da Faculdade de Direito de Lisboa